

UltraCom Wireless-Retail Wireless Sales Consultant

Job Description

If you take pride in your work and have enthusiasm and passion for sales, then we would like you to join our team at UltraCom Wireless. We are currently seeking professional Retail Wireless Sales Consultants for our New London and Clintonville offices who are goal-oriented, self-motivated and truly passionate in regards to sales and customer service. As a trusted advisor, a Wireless Sales Consultant for UltraCom Wireless will develop and cultivate strong relationships with customers while providing the ideal customer experience. The UltraCom Sales Consultant engages customers by utilizing selling skills to build connected solutions.

Job Responsibilities

As a Sales Consultant for UltraCom Wireless, you will perform many essential tasks and duties to ensure that the store operates efficiently and effectively.

Responsibilities include:

- Handling all aspects of the sale including: customer contracts, customer bill payments, customer warranty & service issues, and cash/ credit card/ check transactions
- Meeting all sales objectives and company goals
- Develop, maintain and foster customer relationships while ensuring ongoing communication with your customer through a company call program
- Maintain a strong, up to date knowledge of wireless products, services, plans and accessories

Job Requirements

UltraCom Wireless Sales Consultant's provide the ideal customer experience, continuously educate customers on the latest technology, are proactive in gaining long term customer loyalty, and enjoy working in a fast paced environment. Work schedules are generally created one month in advance, promoting great work life balance. Consultants work a mix of days, evenings, and weekends.

Required Qualifications:

- Ability to work flexible hours, including evenings, weekends, holidays, and occasional overtime
- 1 year cellular sales experience preferred, but not required

- 1 year retail sales / customer service experience preferred
- Ability to organize and manage time effectively
- Ability to work with minimal supervision
- Ability to travel for training and company meetings

Benefits

At UltraCom Wireless, we know that the members of our team work tirelessly to provide our customers with the best support and service they possibly can. Therefore, we are proud to offer competitive compensation and benefits to our hardworking employees.

Benefits include:

- 401(k) retirement planning
- Paid vacation time
- Discounted Cell Phone Service
- Vision and Dental Insurance

Required education: High school diploma or equivalent

Job Type: Full-time

Preferred experience: One year of retail sales and/or customer service

Ways to apply:

Look for our job posting on **Indeed.com**

Send a resume attention to Jane at 5301 US Hwy. 10 East, Stevens Point, WI 54482

Fill out an application at our store in New London located at 308 Wolf River Plaza